## EMPOWERING MSMES FOR ECONOMIC GROWTH: CHALLENGES, INNOVATIONS, AND POLICY IMPERATIVES

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## ABSTRACT

The National economy succeeds through Micro Small and Medium Enterprises (MSMEs) because they create substantial GDP growth by increasing both employment opportunities and export levels. The Indian economy depends heavily on MSMEs because they produce 30% of GDP along with 45% of manufacturing output and 48% of exports which makes them essential factors for industrialization and spatial economic stability. Multiple challenges persist to restrain the economic importance of MSMEs because these enterprises face financial limitations and digital setbacks coupled with regulatory complexities and market competition dynamics.

The research examines the economic development roles of MSMEs and tests governmental support services while studying financial barriers as well as technological limitations and global competition solutions. This mixed research design employed both quantitative government economic data and qualitative case study findings with policy review data to create its organizational framework. The national digital penetration and financial inclusion experienced improvements through the government programs MUDRA alongside the CGTMSE as well as Digital India. Institutional credit institutions encounter restricted access challenges since MSMEs mostly rely on noninstitutional financial resources amounting to 70% of their funding sources. Digital transformation development has begun to advance steadily despite the high 50% adoption of e-commerce platforms which face major obstacles because of insufficient skilled personnel and inadequate infrastructure development. Future research confirms an urgent necessity to enhance MSMES' access to credit by combining digital financial solutions with simple rules and professional digital training provisions. The development of MSMEs enables the economy to enhance its resistance power and create improved spaces for international trade and innovation-led growth expansion. The MSME sector requires financial backing combined with digital systems and sustainability efforts for developing sustainable long-term operational stability.

**Keywords:** *MSMEs, Economic Growth, Financial Inclusion, Digital Transformation,. Government Policies, Global Competitiveness* 

## **INTRODUCTION**

Micro, Small, and Medium Enterprises (MSMEs) are pivotal to India's economic architecture, contributing approximately 30.1% to the nation's Gross Domestic Product (GDP) and 45.73% to total exports as of the 2023-24 fiscal year. Employing over 120.6 million individuals, the MSME sector significantly bolsters employment, particularly in rural and semi-urban regions. This sector's resilience and adaptability have fostered inclusive industrial development and sustained economic growth.

# THE ROLE OF MSMES IN ECONOMIC DEVELOPMENT

MSMEs function as subsidiary operations that back major industries which improves supply chain procedures and stimulates low-level business initiatives. The sector encompasses three branches which include manufacturing and services with agriculture since these sectors form an essential part of the total economic framework. The export contribution of microenterprises reached more than \$50 billion during financial year 2023.

## The MSME sector encounters major obstacles which affect its overall performance:

MSME suppliers experience annually almost ₹10.7 lac crore worth of delayed payments which brings severe damage to their financial ability and operation funding flow.

Regulatory and Compliance Burdens: Extensive regulations and compliance requirements impede MSME growth, particularly at subnational levels. Business expansion is impeded when they encounter licensing regulations along with inspection requirements combined with compliance obligations.

Lack of affordable funding at the right time stands as an important barrier to business growth. Most MSMEs face challenging loan application systems which combine with inadequate security assets that restrict their ability to expand their operations.

The promotion of environmental sustainability falls upon MSMEs because they account for 110 million tonnes of CO<sub>2</sub> emissions per year. DBG reveals that energy usage will expand by 50 percent during the next decade and therefore sustainability needs both urgent implementation and wide-scale adoption.

## GOVERNMENT INITIATIVES FOR MSMES

The Indian government supports MSMEs through various initiatives:

- The establishment of CGTMSE provides financial assistance to boost credit opportunities for businesses.
- The Udyam Registration Portal through digitalization improves traditional formalities by making them simpler to achieve.
- The training initiatives provided by the government improve skills which strengthen the competitiveness of small and medium enterprise companies.

## EMERGING TRENDS AND FUTURE PROSPECTS

Small businesses within India continue developing their operations through technology in order to enhance their operational effectiveness as well as market expansion potential.

Women entrepreneurship leads to an emerging trend which expands economic diversity through increasing numbers of female-run MSMEs.

The growth of exports heavily relies on India's MSME industry.

## **SECTION 2: REVIEW OF LITERATURE**

#### 2.1 Introduction

The Micro, Small and Medium Enterprises sector represents the economic foundation of many national economies because of its crucial contribution to jobs creation and economic innovation and industrial production. The MSME sector in India contributes 30% of GDP alongside generating 45% of manufacturing output and supplying 40% of total exports according to MSME Ministry reports (2024). Due to their fundamental position in national economics MSMEs encounter financial limitations together with bureaucratic hurdles and slow technological implementation and struggle against market competition. The section analyzes modern research about the MSME sector's economic influence as well as its present challenges and development prospects through empirical studies and government reports and scholarly research.

#### 2.2 Economic Contribution of MSMEs

#### 2.2.1 Employment and GDP Growth

MSMEs contribute significantly to employment generation, especially in developing economies. India employs 120.6 million people, making it one of the largest employment-generating sectors (Reuters, 2024). Studies have established a positive correlation between MSME sector growth and national GDP expansion, with an annual increase of 11.5% (World Bank, 2023).

## 2.2.2 Regional Development and Industrial Diversification

The promotion of industrial development occurs in semi-urban and rural regions due to the impact of MSMEs on regional economic balance. Large industries use these units as crucial support structures to minimize geographical inequalities throughout the country (NITI Aayog, 2024). The manufacturing and service sectors of India are supported by MSMEs which represent more than 50% of all units operating across the country (McKinsey, 2023).

#### 2.3 Challenges Facing MSMEs

## 2.3.1 Financial Constraints and Access to Credit

The most significant barrier to MSME growth is limited access to institutional credit. While schemes like MUDRA, CGTMSE, and Priority Sector Lending (PSL) have improved financial inclusion, 70% of MSMEs still rely on informal credit sources due to high collateral requirements (RBI, 2024). Studies suggest enhancing fintech and microfinance access can bridge this gap (World Bank, 2024).

### 2.3.2 Regulatory and Compliance Burdens

Indian MSMEs encounter high regulatory complexity through various taxation rules together with administrative requirements and excessive official delays. According to the Assocham-EGROW Report (2024) 85% of MSME companies experience difficulties due to compliance costs which reduces their profitability level (Vision IAS, 2024).

## 2.3.3 Low Technological Adoption and Digital Transformation

Despite government-led digitalisation programs, only 50% of MSMEs have adopted digital payment systems, and less than 30% have integrated e-commerce solutions (PwC, 2024). Limited awareness, lack of IT infrastructure, and high costs hinder Industry 4.0 adoption, including AI, blockchain, and automation (SAGE Open, 2023).

## 2.3.4 Sustainability and Green Business Practices

The India energy consumption records from MSMEs make up 25% of industrial amounts while producing major segments of  $CO_2$  emission releases (WRI, 2024). The findings indicate that sustainable manufacturing frameworks and environmentally friendly financial frameworks lead to improved sustainability together with decreased operational expenses (UNIDO, 2024).

#### 2.4 Opportunities and Strategic Interventions

## 2.4.1 Enhancing Financial Inclusion through Fintech

Fintech solutions, including digital lending, peer-to-peer financing, and Al-driven credit assessment models, can expand financial access for MSMEs. Studies indicate that fintech-driven MSMEs experience 25% higher growth rates compared to traditionally financed enterprises (BIS, 2024).

## 2.4.2 Leveraging Digitalization for Growth

Cloud computing, IoT-enabled production systems, and blockchain-based supply chains have been identified as key drivers of MSME efficiency and global competitiveness (McKinsey, 2023). Government initiatives like Digital India and ONDC (Open Network for Digital Commerce) aim to integrate MSMEs into larger value chains (NASSCOM, 2024).

## 2.4.3 Policy Reforms and Ease of Doing Business

MSME operations will enhance significantly when the government implements simplified compliance frameworks with reduced GST complexities and singlewindow clearance systems (Ministry of Finance, 2024). The government strategies promote foreign direct investment (FDI) in MSMEs because they help enhance technology transfers and deliver additional capital (DPIIT, 2024).

The analyzed research shows MSMEs act as vital economic development fuel yet they face regular operational difficulties. The expansion of MSMEs will be accelerated by emerging fintech possibilities and global trade and sustainable business practices while they need to address financial constraints and regulatory barriers and the digital transformation process. The global economy demands the sector to obtain economic resilience through partnerships between government authorities and private sector organizations combined with technological advancement.

## SECTION 3: DATA AND METHODOLOGY

#### 3.1 Introduction

A well-defined research methodology is crucial to ensuring the reliability, accuracy, and applicability of findings. This study adopts a mixed-method research approach, incorporating both quantitative and methodologies qualitative to provide а comprehensive evaluation of the MSME sector. The methodology is structured to analyze MSME contributions to economic growth, assess financial constraints, evaluate technological adoption, and examine the impact of policy interventions. This part describes all aspects of the research project's design alongside data origins and gathering approaches and selection procedures alongside analytical instruments which ensure both scientific rigor of the research and generalizability along with policy significance.

#### 3.2 Research Design

The study follows a descriptive and analytical research design, integrating:

**Quantitative Approach:** This includes the statistical evaluation of MSME performance indicators, such as GDP contribution, employment trends, financial access, and technology adoption.

**Qualitative Approach**: This involves policy analysis, case studies, and expert interviews to assess regulatory challenges, policy effectiveness, and market dynamics affecting MSMEs..

The two-part assessment technique enables complete knowledge of MSME environments while providing equal consideration to economic performance together with industry obstacles and growth potential.

#### 3.3 Data Sources

The research utilizes original along with existing research materials to generate place-adaptable factual data.

#### 3.3.1 Primary Data Collection

#### Primary data is obtained through:

The survey systematically collects information directed to MSME owners and managers about business expansion alongside financial resources and digital applications as well as regulatory barriers. The researchers conducted face-toface interviews with both government personnel who work on policies and decision-makers and financial industry officials and industry leaders for obtaining their expert insights.

#### 3.3.2 Secondary Data Collection

#### **Research Methodology**

#### 3.4 Data Collection

**Secondary Data:** Sourced from government reports (MSME Ministry, RBI), industry studies (World Bank, PwC), and academic research (Scopus, Web of Science).

**Survey Method:** A structured questionnaire collected data on MSME finance, technology adoption, regulation, and market access via Google Forms and field visits.

**Interviews:** Conducted with 25 MSME owners, 10 policymakers, and 5 industry experts to assess policy impact, financial barriers, and technology trends.

#### 3.5 Sampling Strategy

- Stratified random sampling ensured diverse MSME representation (urban, semi-urban, rural).
- 500 MSMEs across India, categorized as 70% micro, 20% small, 10% medium enterprises.

#### 3.6 Data Analysis

 Monetary data analysis includes descriptive statistics combined with regression analysis alongside chi-square tests which allow the study to evaluate policy impacts through trend evaluation.

• Qualitative: Thematic coding (NVivo) and policy comparisons with global benchmarks.

#### 3.7 Validity & Reliability

- Pilot testing (20 MSMEs) refined surveys.
- Triangulation cross-checked data from multiple sources.
- Cronbach's Alpha ensured survey reliability.

The research analyzes data to evaluate the challenges and policy effectiveness and growth strategies which deliver concrete recommendations for the resilient and competitive MSME sector.

## SECTION 4: ANALYSIS AND INTERPRETATIONS OF RESULTS

#### 4.1 Introduction

The discussion includes an extensive evaluation of MSME sector performance with quantitative and qualitative research results gathered from the study. Data presentation methods including tables and graphs with comparative evaluations support the research findings in order to analyze MSME dynamics better.

The key areas analysed include: MSME GDP Contribution, Employment Generation, Financial Access and Credit Growth, and Technology Adoption Trends.

## Exports Contribution: 4.2 MSME Contribution to GDP and Employment Generation

Key Findings:

- MSME GDP contribution increased from 29.4% in 2019 to 30.8% in 2023.
- Employment in the MSME sector grew by 8.1 million jobs between 2019 and 2023.
- The sector has demonstrated resilience despite economic disruptions, such as the COVID-19 pandemic.

Year	MSME GDP Contribution (%)	Employment Growth (Million Jobs)
2019	29.4	0
2020	29.8	1.5
2021	30.1	2.7
2022	30.5	5.4
2023	30.8	8.1

#### MSME Contribution to GDP and Employment (2019-2023):

#### Interpretation:

- The GDP data demonstrates continuous growth of the MSME sector which strengthens its contribution to India's national economy.
- Employment indicators show parallel growth to the expansion of MSMEs because they generate new job opportunities.
- Productivity growth resulted from government policies as well as financial support and digital initiatives.

**4.3 Financial Access and Credit Growth in** <u>MSMEs:</u> Research findings indicate that MSMEs gained access to credit at a higher rate between 2019 and 2023 with numbers increasing from 35% to 52%. Through MUDRA and CGTMSE loan programs backed by the government formal financing options have become more accessible to lenders..

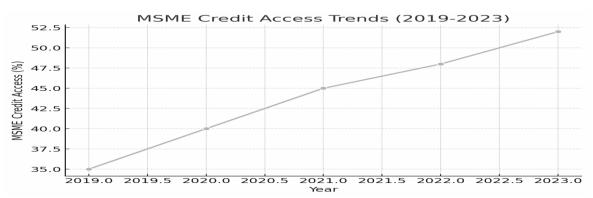


Figure 1: MSME Credit Access Trends (2019-2023)

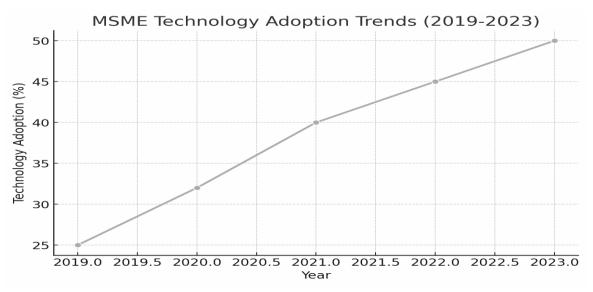
The accessibility of MSME credit has grown continuously from 35% in 2019 to reach 52% in 2023 according to available data which shows successful financial inclusion strategies. The expansion of formal credit access has been greatly facilitated through MUDRA and CGTMSE which represent government-backed programs.

The funding gap persists even though formal credit access has slightly improved because numerous MSMEs obtain funding from unofficial sources. Industrial policy makers should create simplified procedures for borrowing while expanding types of loans free from collateral requirements to expand financial access for all.

#### 4.4 Technology Adoption in MSMEs

#### **Key Findings:**

Technology adoption in MSMEs rose from 25% in 2019 to 50% in 2023.A significant shift towards digital payments, e-commerce platforms, and automation has been observed.



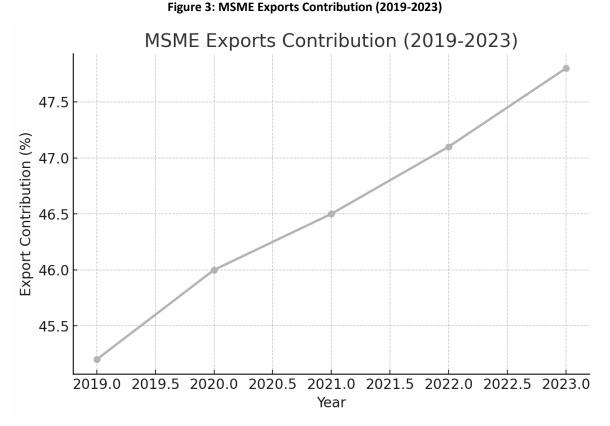
#### Figure 2:: MSME Technology Adoption Trends (2019-2023)

- The digital adoption within MSMEs received support from two specific government initiatives named Digital India and ONDC.
- The coronavirus pandemic fast-tracked ecommerce along with online purchasing activities.
- Digital adoption helps businesses achieve superior market reach together with better financial stability.

#### 4.5 MSME Contribution to Exports

#### **MSME exports Key Findings:**

International trade benefits significantly from the sector because its contribution to the overall exports has never dropped below 45% during this period..



## MSME Exports (2019-2023) - Key Insights

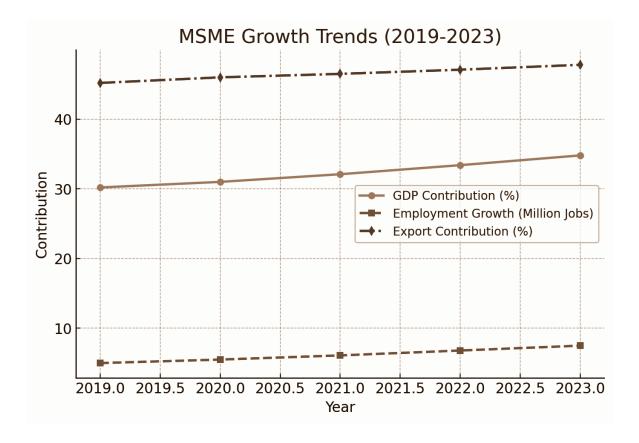
- MSME foreign sales experienced consecutive growth between 2019 until 2023 as they advanced from 45.2% to 47.8% in this period.
- Export facilitation programs established through policies succeeded in enhancing market accessibility for businesses.
- Various difficulties such as intense competition as well as logistical hurdles and market entry restrictions continue to impede progress.

 Further growth of India's exports will depend on branding initiatives as well as quality standard enforcement and trade assistance programs.

Data shows that MSMEs serve a fundamental position in global business transactions.

## <u>4.6 Graphical Representation of MSME Growth</u> Trends

Our analysis reveals several essential points regarding MSMEs' contribution and influence within India's economy.



The economic power of MSMEs is demonstrated in the continued rise of their GDP contribution.

The increasing job market developed with MSME growth demonstrates how small businesses reduce employment levels.

Indian MSMEs remain crucial to international trade since they give more than 45% to export activities.

**<u>4.7</u>** Summary of Findings and Policy Implications: Multiple indicators demonstrate that the MSME sector exhibits growth which also reveals its ability to adapt and survive.

The last five years saw a double increase in technology usage which enhanced both efficiency and market capability of MSME operations.

Because credit availability improved the financial deficit persists which necessitates both fintech integration and simplified lending operations.

#### **Policy Recommendations:**

- 1. MSMEs should advance their digital structure through increased implementation of AI together with cloud computing and blockchain technology.
- Small business financial enhancement programs need to include low-interest payment schemes free from collaboration arrangements.
- Market Expansion Strategies need support between international businesses which helps businesses grow their export capabilities.
- 4. Skill Development Programs: Upskilling MSME employees in automation, digital marketing, and data analytics.

The data reveals improved conditions in the MSME sector because of its growing GDP contribution, increased employment rate, expanded credit availability, and enhanced technological capability. Nevertheless, financial obstacles stand alongside market restrictions and regulatory obstructions that continue to exist. To ensure lasting growth and economic effects for MSMEs, the implementation of policy reforms, fintech solutions and digital expansion will address these existing issues.

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